

# 2019 ANNUAL REPORT

## Social and Environmental Entrepreneurs

25 YEARS



SERVING NONPROFIT  
PROJECTS SINCE 1994

# OUR MISSION & PURPOSE

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## OUR MISSION

The mission of Social and Environmental Entrepreneurs (SEE) is to empower, encourage and catalyze projects so that we can collaborate and facilitate progressive change in areas of social and environmental justice.

## OUR PURPOSE

As a fiscal sponsor, SEE incubates projects that will make a cultural impact by creating progressive, social and environmental change. Our projects provide constructive innovations at grassroots levels and long-term cultural transformation to create a more socially just and environmentally sustainable world.

A close-up photograph of a woman with dark, curly hair, wearing a black t-shirt with a graphic of a person's face. She is holding a black microphone and appears to be speaking or singing. The background is blurred, showing green foliage and warm, golden light, suggesting an outdoor setting at dusk or dawn.

Photograph provided by Uplift

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# HOW SEE BEGAN

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Twenty-five years ago, SEE's Founder and Board Chair, Andrew Beath, realized there was a need to provide nonprofit operational support to activists on the ground who were ready to make positive, progressive change.

## OUR BOARD

**ANDREW BEATH, BOARD CHAIR**  
**CECILY JACKSON-ZAPATA, SECRETARY**  
**RICHARD WEGMAN, TREASURER**  
**MAX GAIL**  
**SARAH VAILL**  
**ANGELO LOGAN**

SEE is proud to have empowered hundreds of grassroots organizations to transform communities and enable project partners to work in the effort of creating a better future and a healthier planet for everyone.

## **EQUITY SHARING THROUGH A MINIMAL FISCAL FEE**

SEE is pleased that we have successfully managed to offer the same fiscal sponsorship fee of 6.5% since 2002. Our fee is known to be one of the lowest in the industry. Our intention is to maximize resources applied to the direct mission work of our projects. The fee helps cover the costs of general operations such as maintaining a professional office and hiring experienced staff to support financial and administrative needs for our projects.

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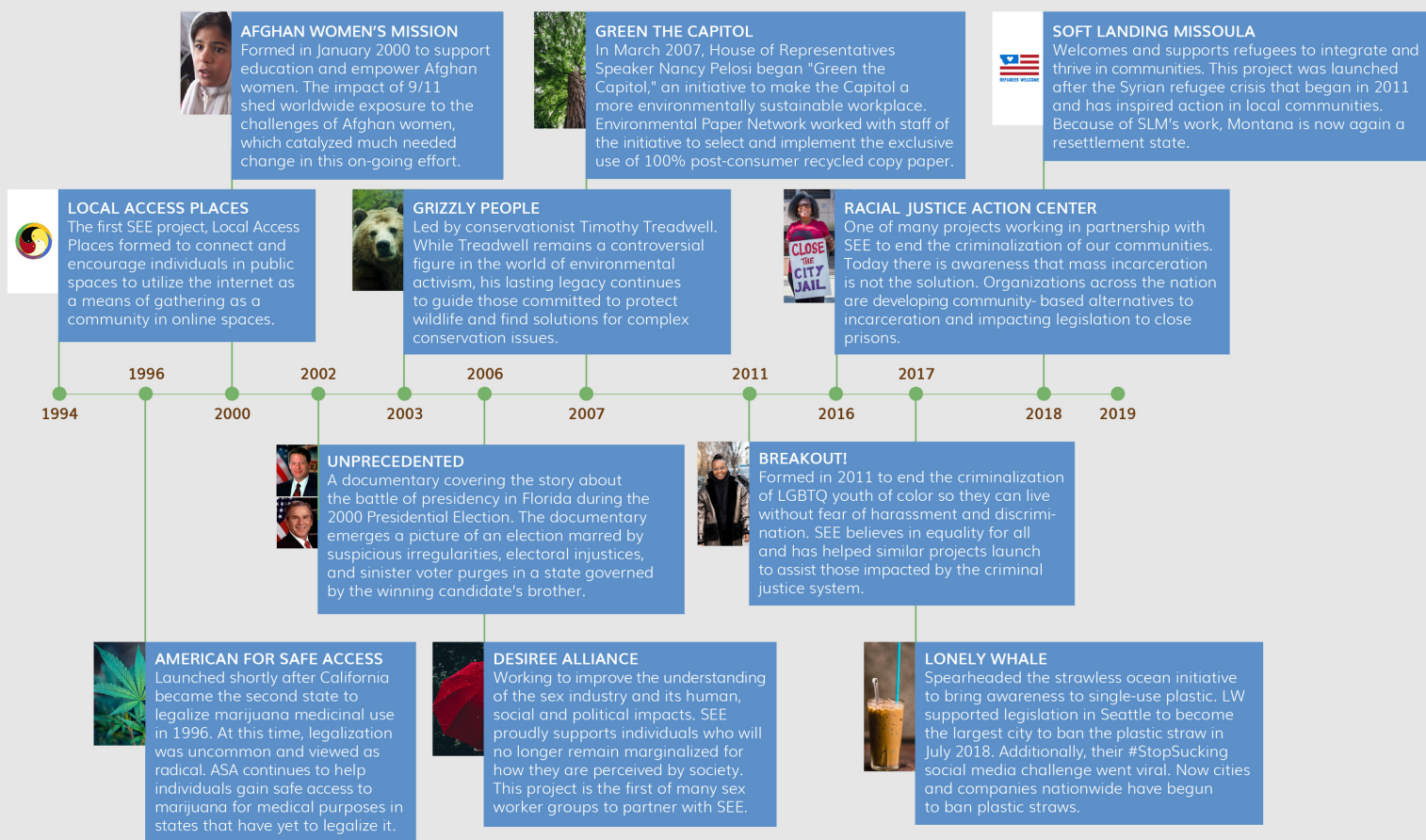
# A GLIMPSE AT SEE'S IMPACT OVER THE YEARS

25 YEARS



SERVING NONPROFIT PROJECTS SINCE 1994

Since our inception in 1994, SEE and our project partners have been at the forefront of progressive change. SEE consistently partners with projects that work as leaders during our history's watershed moments.





# SERVICES THEN AND NOW

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## SERVICES WE ORIGINALLY OFFERED:

Donation tax receipts  
Structure to receive grants

Bookkeeping  
Annual tax filings

## OVER THE YEARS WE HAVE ADDED:

Online access to P&Ls  
Actual v. budget report  
General liability insurance  
Full-service HR support  
Employee onboarding  
Grant proposal support  
Contract templates  
Corporate credit card

Weekly bill paying  
Annual budget development  
Certificates of insurance  
Payroll services  
Grant report tracking  
State charitable registrations  
Travel arrangements  
Donor data management

Direct access to SEE Operations team Monday through Friday  
Networking opportunities between related projects  
Established relationships with funders to support project grants

## GROWTH OF FISCAL SPONSORSHIP

With over 100 fiscal sponsors nationwide, it is evident this cost-effective and supportive structure has helped projects make a positive impact. While many stakeholders recognize the value of this model, there are some that need convincing. As a result, the National Network of Fiscal Sponsors developed the Fiscal Sponsor Advocacy Group to research this issue. The Advocacy Group, of which SEE's Executive Director, Jennifer Hoffman is a member, issued the first fiscal sponsor survey. Key data points from the survey:

- The fiscal sponsor industry totaled a gross revenue of over \$400 million dollars in 2018.
- SEE's gross revenue is in the top nine, totaling \$20 million.
- There are 6,545 projects fiscally sponsored nationwide.
- SEE is the sixth-largest fiscal sponsor for the number of projects, totaling 130.
- The first fiscal sponsor started operations in 1959.
- SEE ranks eighth in the longevity of service among our peer fiscal sponsors.

# CLIMATE JUSTICE IN 2019

It was an outstanding year for SEE and our mission to help people and the planet. We would like to thank our project partners for another great year of historic change. SEE's mission cannot be realized without our team's commitment to serving the greater good.

In 2019, we saw a worldwide reckoning of the global climate crisis. We at SEE would like to highlight our continuous commitment to organizations such as Building Equity & Alignment for Impact (BEAI), California Environmental Justice Coalition, and Local Clean Energy Alliance for making great steps toward climate justice.

This movement could not exist without the communities that uphold it. All of the progress that was made this year is thanks to grassroots organizers. They fought hard to create an inclusive movement that seeks justice for the marginalized communities affected most by climate change.





# 2019 FINANCIAL REPORT



## Statement of Activities For the Year Ended December 31, 2019

<b>Assets</b>	
<b>Current Assets</b>	
Cash and cash equivalents	11,764,250
Grants and contributions receivable	3,012,619
Investments	856,146
Other current assets	116,175
	<u>15,749,190</u>
<b>Total Assets</b>	<b><u>15,749,190</u></b>
<b>Liabilities and Net Assets</b>	
<b>Current Liabilities</b>	
Accounts payable and accrued expenses	542,249
<b>Total Liabilities</b>	<b><u>542,249</u></b>
<b>Net Assets</b>	
Without donor restrictions	1,293,724
With donor restrictions	13,913,217
	<u>15,206,941</u>
<b>Total Net Assets</b>	<b><u>15,206,941</u></b>
<b>Total Liabilities and Net Assets</b>	<b><u>15,749,190</u></b>



# **Social and Environmental Entrepreneurs**

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