2019 ANNUAL REPORT

Social and Environmental Entrepreneurs
OUR MISSION

The mission of Social and Environmental Entrepreneurs (SEE) is to empower, encourage and catalyze projects so that we can collaborate and facilitate progressive change in areas of social and environmental justice.

OUR PURPOSE

As a fiscal sponsor, SEE incubates projects that will make a cultural impact by creating progressive, social and environmental change. Our projects provide constructive innovations at grassroots levels and long-term cultural transformation to create a more socially just and environmentally sustainable world.

Photograph provided by Uplift
HOW SEE BEGAN

Twenty-five years ago, SEE’s Founder and Board Chair, Andrew Beath, realized there was a need to provide nonprofit operational support to activists on the ground who were ready to make positive, progressive change.

OUR BOARD

ANDREW BEATH, BOARD CHAIR
CECILY JACKSON-ZAPATA, SECRETARY
RICHARD WEGMAN, TREASURER
MAX GAIL
SARAH VAILL
ANGELO LOGAN

SEE is proud to have empowered hundreds of grassroots organizations to transform communities and enable project partners to work in the effort of creating a better future and a healthier planet for everyone.

EQUITY SHARING THROUGH A MINIMAL FISCAL FEE

SEE is pleased that we have successfully managed to offer the same fiscal sponsorship fee of 6.5% since 2002. Our fee is known to be one of the lowest in the industry. Our intention is to maximize resources applied to the direct mission work of our projects. The fee helps cover the costs of general operations such as maintaining a professional office and hiring experienced staff to support financial and administrative needs for our projects.
Since our inception in 1994, SEE and our project partners have been at the forefront of progressive change. SEE consistently partners with projects that work as leaders during our history’s watershed moments.

A Glimpse at SEE’s Impact Over the Years

AFGHAN WOMEN’S MISSION
Formed in January 2000 to support education and empower Afghan women. The impact of 9/11 shed worldwide exposure to the challenges of Afghan women, which catalyzed much needed change in the ongoing effort.

LOCAL ACCESS PLACES
The first SEE project, Local Access Places, formed to connect and encourage individuals in public spaces to utilize the internet as a means of gathering as a community in online spaces.

GRIZZLY PEOPLE
Led by conservationist Timothy Treadwell, Grizzly People is a controversial figure in the world of environmental activism. His lasting legacy continues to guide those committed to protect wildlife and find solutions for complex conservation issues.

GREEN THE CAPITOL
In March 2007, House of Representatives Speaker Nancy Pelosi began “Green the Capitol,” an initiative to make the Capitol a more environmentally sustainable workplace. Environmental Paper Network worked with staff of the initiative to select and implement the exclusive use of 100% post-consumer recycled copy paper.

SOFT LANDING MISSOULA
Welcomes and supports refugees to integrate and thrive in communities. This project was launched after the Syrian refugee crisis that began in 2013 and has inspired action in local communities. Because of SLM’s work, Montana is now again a resettlement state.

RACIAL JUSTICE ACTION CENTER
One of many projects working in partnership with SEE to end the criminalization of our communities. Today there is awareness that mass incarceration is not the solution. Organizations across the nation are developing community-based alternatives to incarceration and impacting legislation to close prisons.

UNPRECEDENTED
A documentary covering the story about the battle of presidency in Florida during the 2000 Presidential Election. The documentary emerges a picture of an election marred by suspicious irregularities, electoral injustices, and sinister voter purges in a state governed by the winning candidate’s brother.

BREAKOUT!
Formed in 2011 to end the criminalization of LGBTQ youth of color so they can live without fear of harassment and discrimination. SEE believes in equality for all and has helped similar projects launch to assist those impacted by the criminal justice system.

AMERICAN FOR SAFE ACCESS
Launched shortly after California became the second state to legalize marijuana medicinal use in 1996. At this time, legalization was uncommon and viewed as radical. ASA continues to help individuals gain safe access to marijuana for medical purposes in states that have yet to legalize it.

DESIREE ALLIANCE
Working to improve the understanding of the sex industry and its human, social and political impacts. SEE proudly supports individuals who will no longer remain marginalized for how they are perceived by society. This project is the first of many sex worker groups to partner with SEE.

LONELY WHALE
Spearheaded the strawless ocean initiative to bring awareness to single-use plastic. LW supported legislation in Seattle to become the largest city to ban plastic straws in July 2018. Additionally, their #StopSucking social media challenge went viral. Now cities and companies nationwide have begun to ban plastic straws.
SERVICES THEN AND NOW

SERVICES WE ORIGINALLY OFFERED:

- Donation tax receipts
- Structure to receive grants
- Bookkeeping
- Annual tax filings

OVER THE YEARS WE HAVE ADDED:

- Online access to P&Ls
- Actual v. budget report
- General liability insurance
- Full-service HR support
- Employee onboarding
- Grant proposal support
- Contract templates
- Corporate credit card
- Direct access to SEE Operations team Monday through Friday
- Networking opportunities between related projects
- Established relationships with funders to support project grants

- Weekly bill paying
- Annual budget development
- Certificates of insurance
- Payroll services
- Grant report tracking
- State charitable registrations
- Travel arrangements
- Donor data management

GROWTH OF FISCAL SPONSORSHIP

With over 100 fiscal sponsors nationwide, it is evident this cost-effective and supportive structure has helped projects make a positive impact. While many stakeholders recognize the value of this model, there are some that need convincing. As a result, the National Network of Fiscal Sponsors developed the Fiscal Sponsor Advocacy Group to research this issue. The Advocacy Group, of which SEE’s Executive Director, Jennifer Hoffman is a member, issued the first fiscal sponsor survey. Key data points from the survey:

- The fiscal sponsor industry totaled a gross revenue of over $400 million dollars in 2018.
- SEE’s gross revenue is in the top nine, totaling $20 million.
- There are 6,545 projects fiscally sponsored nationwide.
- SEE is the sixth-largest fiscal sponsor for the number of projects, totaling 130.
- The first fiscal sponsor started operations in 1959.
- SEE ranks eighth in the longevity of service among our peer fiscal sponsors.
It was an outstanding year for SEE and our mission to help people and the planet. We would like to thank our project partners for another great year of historic change. SEE’s mission cannot be realized without our team’s commitment to serving the greater good.

In 2019, we saw a worldwide reckoning of the global climate crisis. We at SEE would like to highlight our continuous commitment to organizations such as Building Equity & Alignment for Impact (BEAI), California Environmental Justice Coalition, and Local Clean Energy Alliance for making great steps toward climate justice.

This movement could not exist without the communities that uphold it. All of the progress that was made this year is thanks to grassroots organizers. They fought hard to create an inclusive movement that seeks justice for the marginalized communities affected most by climate change.
## Statement of Activities
For the Year Ended
December 31, 2019

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<tr>
<th>Assets</th>
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<td>Current Assets</td>
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<tr>
<td>Cash and cash equivalents</td>
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<tr>
<td>Grants and contributions receivable</td>
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<tr>
<td>Investments</td>
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<tr>
<td>Other current assets</td>
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<tr>
<td><strong>Total Assets</strong></td>
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<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
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<tbody>
<tr>
<td>Current Liabilities</td>
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<tr>
<td>Accounts payable and accrued expenses</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
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<table>
<thead>
<tr>
<th>Net Assets</th>
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<tbody>
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<td>Without donor restrictions</td>
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<tr>
<td>With donor restrictions</td>
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<td><strong>Total Net Assets</strong></td>
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Social and Environmental Entrepreneurs

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